

# **Google My Business**

The Complete Checklist
For Claiming & Optimizing
Your Business Listings





# The Checklist

The Basics
Claim
Verify
Website
Category
<b>Business Hours</b>
Description
Optimization
Photos
-
Photos
Photos Attributes
Photos Attributes Menu or Services
Photos Attributes Menu or Services Booking
Photos Attributes Menu or Services Booking Posts



# Claim Your Listing

- 1. Go to google.com/business
- 2. Create or sign in to your Google Account.
- 3. Enter your business name and select next.
- 4. Enter the street address of your business and hit next.
  - 4a. If you have a service-based business check the box for *I deliver goods* and services to my customers (it's not a store) only show region click next.
  - 4b. Select a delivery area option and hit next.
- 5. Add a business category using the search field.
- 6. Enter a phone number for your business.
- 7. Click Continue

# **Verify Your Listing**

### **Verify By Postcard**

- 1. On the postcard request screen make sure your business address is entered correctly.
- 2. Click Send Postcard. It should arrive within 14 days.
- 3. When your postcard arrives log into Google My Business and select the location you want to verify.
- 4. Click the Verify Now button.
- 5. Enter the 5-digit verification code for your business. Click submit.

Some businesses are eligible to verify their business listing in another way. (Click the verification process to learn more)

**Verify By Phone** 

Verify By Email

**Instant Verification** (If you've verified a business before)

**Bulk Verification** (For 10+ locations)



# Add Details To Your Listing

#### **Add Your Website**

- 1. Select *Info* from the menu.
- 2. Click URLs
- 3. Add in your URL. If you have a Local Page use that URL.

### Select Secondary Categories

Businesses can add up to 9 additional categories

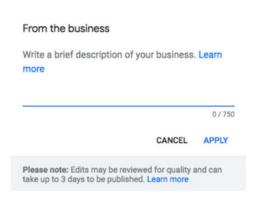
- 1. Select the pencil icon next to your primary category.
- 2. Click *Add Another Category* and select the categories you would like to add. Be as specific as possible and only use categories that relate to your business.

#### **Define Business Hours**

- 1. Select *Info* from the menu.
- 2. Click the hours section.
- 3. Choose a day of the week then use the toggle to indicate your business is open.
- 4. Click the arrow and select *Opens at* then set a time. Do the same for closing by selecting *Closes at*.
- 5. Finish setting your weekly hours then hit apply.

## Add a Business Description

- 1. Select *Info* from the menu.
- 2. Click Add Business Description.
- 3. Write your business descriptions and select apply.
- \* Some categories do not allow for the business to add a description.
- \*\* Google has specific guidelines for descriptions review them here.





# **Optimize Your Listing**

#### **Add Photos**

Businesses listings with photos receive 42% more driving directions.

- 1. From the menu click Photos.
- 2. Chose the type of photo or video you would like to add.
- 3. Upload the photo or video.

#### **Set Attributes**

Let your customers know what to expect when they visit your business. Attributes are things like wi-fi, outdoor seating, or LGBTQ friendly.

- 1. Click Info
- 2. Click the *pencil* next to the Attributes section. You can search or scroll to find the attributes you want to add.
- 3. When finished click Apply.

#### Add a Menu or Services

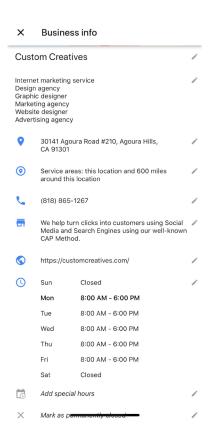
Depending on your primary category, some businesses may be eligible to add a menu or list of services to their listing.

- 1. Click Info
- 2. Select Menu or Services.
- 3. Name the menu section.
- 4. Add a title, description, and price for each item.

There is also an option to use a third-party source to display your menu or services.

## Set Up Booking

- 1. In the bookings section select Choose A Booking Provider
- 2. Sign up with the provider of your choice.
- 3. Within one week your booking account will be linked to your listing.





# **Engage With The Community**

### **Google Posts**

One of the best ways to optimize your Google Listing is by adding Google Posts.

- 1. Go to your Google My Business Dashboard.
- 2. Select the location you would like to manage.
- 3. Click Create Post.
- 4. Select the post type.
- 5. Add your photo or video, text, offer, and button.
- 6. Click *Preview* to see the post before you publish.
- 7. Hit *Publish* in the top right corner of the preview page if you are happy with your post.

### Turn on Messaging

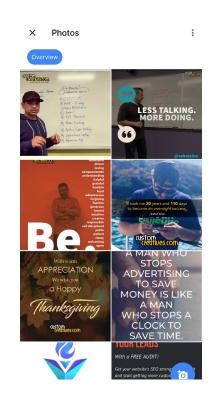
Turning on messaging is a great way to connect with your customers.

- 1. Open the Google My Business App (Mobile only)
- 2. Select the location you would like to manage.
- 3. Tap Customers.
- 4. Tap Messages.
- 5. Tap Turn On.

## **Answer Questions From The Community**

Anyone can ask and answer questions about your business in the GMB Q&A section. Control the conversation by answering questions before misinformation about your business spreads.

- 1. Your GMB account will notify you of new questions.
- 2. Next to the question click Answer.
- 3. To edit or delete your answer click the 3 dots and select an option.





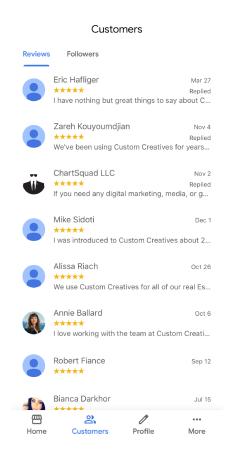
# **Manage Your Reviews**

### **Getting Reviews**

Once your listing is completely set up you can start asking customers to leave a review.

- 1. Remind your customers to leave reviews.
- You can do this in person or create and share a link asking them to leave a review on your listing.
  - 2a. Search for your business on your computer.
  - 2b. Find your business and click Write A Review.
  - 2c. Copy and paste the URL you see in your address bar.

Remember: Don't gate negative reviews, if you ask people to leave you a Google review, it must be published to your public listing.



### **Responding to Reviews**

Businesses who respond to reviews not only rank higher but they create more returning and new customers.

1. Click *Reviews* from the menu.

Click *Respond* to reply to a customer review. Write a response and click *Submit*.



# Want <u>Google</u> to work for <u>YOU</u>?



Are you certain your Google My Business is generating you the clients you deserve?

FIND OUT NOW

**FREE AUDIT** 

TAKE CONTROL OF YOUR LISTINGS.